



Commercial Sales Executive

Located near Ashford, Kent, Palmstead Nurseries Ltd produces and supplies a large range of premium quality plants to the landscape and amenity markets. We currently have a new opportunity available to work within our dynamic, professional and successful business.

We are looking for an ambitious and enthusiastic person with a natural sales ability to join our commercial sales team. You will be involved in the day to day processing of sales enquiries and estimates, their follow-up and successful conversion through to order. The ability to focus on delivering company targets and margins while maintaining the standards demanded by the client is key.

Reporting to the Head of Sales and Marketing, you will take responsibility for the account management of a selected range of clients, seeking out profitable new business and developing existing relationships within an agreed framework.

As an ideal candidate you will have extensive sales and customer service experience and a good understanding of the landscape supply market. You will be self-motivated, efficient and methodical with very good organisational, communication and IT skills. Good plant knowledge and great attention to detail are essential. A clean driving licence would also be beneficial.

Full induction training will be provided for the role. Normal working hours are 7.30am to 5.00pm Monday to Friday (Saturday morning working and working additional hours may be necessary during peak times).

To apply please download an Employment Application Form from www.palmstead.co.uk/application (or call 01233 813340 to request a copy). Please then return to Palmstead Nurseries Ltd, Harville Road, Wye, Ashford, Kent, TN25 5EU or alternatively email your completed form to opportunities@palmstead.co.uk. For an informal chat about the role please contact Geoff de la Cour-Baker on 01233 811309 or email geoff@palmstead.co.uk. The closing date for applications is Friday 22 December with interviews taking place week commencing 8 January 2024, and a suggested start date of January/February 2024. This position is being advertised both internally and externally.